



Supporting businesses and those who work on Stakehill Estate

## Stakehill BID Business Profile

Stakehill BID recognises that now more than ever it is important to stay in touch with businesses in Stakehill. Please get in touch tell us about you, your experience and key thoughts during the current issues we are facing.

Questions	Answers
<b><i>What is your name and your business?</i></b>	Andrew Smith, Branch Manager of Falch LTD
<b><i>What does your business do?</i></b>	Manufacturer of high pressure and ultra high pressure jet washing equipment available for purchase or rent.
<b><i>Where are you located in Stakehill?</i></b>	Unit 42, by Rafters and DHL
<b><i>How has COVID-19 affected your business?</i></b>	We have seen a downturn in purchases, but an increase in service and rental requests. After years of continuous growth we are realistically returning to a turnover of around 3 or 4 years ago.
<b><i>How will your business operate post COVID-19 crisis?</i></b>	Safety Measures are in place to follow any government guidelines as they introduced and we can adapt to site specific requirements on an individual basis. We will continue to offer the same service levels, response times and support to our customers, all be it, adapted to the current circumstances
<b><i>What advice would you give to the other businesses in Stakehill to adapt the post COVID-19 crisis?</i></b>	Be flexible and dont make knee jerk decisions. Your employees got your business to where it was pre-Covid and most go the extra mile for their companies. Now is the time to stand by them, and it is the people in your teams that will get you through this.